

English Indoor Bowling Association Ltd

Annual General Meeting 2023

Saturday 13th May 2023

Melton Mowbray Baptist Church Bowling Green, Melton Mowbray LE13 0FA

Commencing at 2pm

There will be a "Presentation by the EIBA" from 11am until 12.30pm

AGM Administration Guidance Notes

Venue:

The Melton Mowbray Baptist Church is located on Bowling Green, Leicester Road, Melton Mowbray, LE13 0FA, opposite the English Indoor Bowling Association Limited Headquarters and the Melton & District Indoor Bowling Club.

Timing: The doors will open at 11 am for a "Presentation by EIBA"

AGM REGISTRATION will open at 12.30 pm and will close at 1.30pm PROMPT.

Please allow time to register and collect your Papers

Registration: Please register with the Scrutineers, who will be located near to the entrance door for the Main Hall.

Voting on Resolutions: "<u>Members</u>" of the Association are defined as "Clubs or County Associations that are corporate bodies and Nominee Members of Clubs or County Associations which are unincorporated associations" (Article 2.1).

<u>Members who are "corporate bodies"</u> (in Bowls this usually means that the Club is a Limited Company by Guarantee with Club Members performing the role of Directors), may authorise one of its **Club members** or **County Officials** to be its "**Representative**" at the Annual General Meeting (Article 3.2).

<u>Members who are "*unincorporated associations*"</u> (in Bowls this usually means that the Club/County is administered by a Committee elected in accordance with a standard form of Club Constitution), may authorise one of its **committee** to be a "**Nominee Member**" to hold the rights of membership on trust for the Club or County Association and to exercise the rights of membership on behalf of the Club/County (Article 3.1).

Each "**Representative**" or "Nominee Member" will receive the appropriate Voting Cards upon production of the properly authorised "Voting Authorisation Form" to the Scrutineers before the commencement of the meeting.

If a previously notified "Representative" or "Nominee Member" is unable to attend the AGM, an alternative person may attend and vote on behalf of the Club/County, upon production of the correctly completed "Voting Authorisation Form" to the Scrutineer.

Proxy Voting: a Member may appoint a Proxy in respect of Resolutions tabled at the AGM, upon completion of the appropriate Proxy Form.

If a Member Club/County **cannot attend the AGM**, they may either appoint the Chairman of the meeting as their proxy, or a named person who can attend the AGM and vote on their behalf in respect of the RESOLUTIONS ONLY. The appointed proxy can be instructed as to how to vote or they can be allowed to vote as they think fit.

If a Member Club/County **is to be represented at the AGM, IT IS NOT** appropriate to return the Proxy Form.

All Proxy Forms must be received at the Registered Office of the Association by 1.59 pm on Thursday 11th May 2023.

Voting Procedure at the AGM:

For each Resolution, the following procedure will be undertaken:

Chairman will read the Resolution to the meeting, seek a Seconder where necessary and then Invite the Club and County Representatives/Nominee Members to signify their vote in the following Order:

CLUB - FOUR VOTES

For (Blue), followed by Against (Orange), followed by abstentions (Blue or Orange).

CLUB - TWO VOTES

For (Light Green), followed by Against (Red), followed by abstentions (Light Green or Red).

COUNTY - ONE VOTE

For (Yellow), followed by Against (Pink), followed by abstentions (Yellow or Pink).

UNIFIED COUNTY – TWO VOTES

For (LIGHT BLUE) followed by Against (WHITE), followed by abstentions (LIGHT BLUE or WHITE).

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English Indoor Bowling Association Limited Registered in England and Wales No. 06714071 Registered Office: David Cornwell House. Bowling Green, Melton Mowbray, Leicestershire LE13 0FA

AGENDA for AGM

- 1. The Chief Executive to read Notice of Meeting
- 2. To record apologies for absence
- 3. Opening Remarks from Chairman of the Board
- 4. Minutes of the Annual General Meeting held on 14th May 2022
- 5. Directors Report including Business Review and Financial Report with Accounts

6. FORMAL SPECIAL RESOLUTION FROM THE BOARD

6.1 Resolution from the Board: see **page 14** for supporting information

MEMBERSHIP

Article 5.1 shall be amended to read as follows:

5.1.

- 5.1.1 Each Member shall pay such annual subscription as may be determined by an ordinary resolution of the Members at the Annual General Meeting.
- 5.1.2 In the event that the ordinary resolution is not approved at the annual general meeting, the annual subscription as last approved at an annual general meeting shall be payable.

7. FORMAL ORDINARY RESOLUTIONS FROM THE BOARD

Resolutions from the Board: see pages 14 & 15 for supporting information

Annual Levy

7.1 "The Board propose that in accordance with Article 5.2, "For the 12 months ending 30th November 2024, the Levy payable by each Club in respect of each of their playing members (who have attained the age of 18 years), as at 1st December 2023, shall be £5.00. This sum to be paid by 31st December 2023."

In the event of Resolution 7.1 not being approved based on the votes received via proxy and attendees at the AGM, your votes on the following Resolution are requested:

7.2 "The Board proposes that in accordance with Article 5.2, "For the 12 months ending 30th November 2024, the Levy payable by each Club in respect of each of their playing members (who have attained the age of 18 years), as at 1st December 2023, shall be £4.75. This sum to be paid by 31st December 2023."

Annual Subscription for Clubs

7.3 "The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2024, the Annual Subscription for Clubs shall be £125. This sum to be paid by 31st December 2023."

Annual Subscription for County Associations

7.4 "The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2024 the Annual Subscription for County Associations shall be £60. This sum to be paid by 31st December 2023. For all County Associations who are responsible for just Men or Women the fee will be reduced by 33% to £40."

8. <u>BOARD</u>

8.1 Election of Board members – Report on Votes cast by Clubs

9. INSTALLATION/ELECTION OF PRESIDENTS

- 9.1 Presidential Address
- 9.2 Installation of President
- 9.3 Installation of Senior Vice-President
- 9.4 Election of Junior Vice President no election required. Confirmation of Junior Vice-President.

10. INSTALLATION of LIFE MEMBER

10.1 Life Member – Carol Eichen, Chawton Park IBC

11. ELECTION OF AUDITORS

Recommendation from the Board – "Westcotts", Chartered Accountants and Business Advisers, Weston-super-Mare.

Following the closure of the business on the Agenda the Chairman will take Questions or comments from the floor for discussion and consideration at future meetings of the Company.

Minutes of the Annual General Meeting of the English Indoor Bowling Association Limited (hereinafter referred to as EIBA Ltd) held at Melton Mowbray on Saturday 14th May 2022 commencing at 2pm

Present:

Clubs and Counties

Nominee Member /Representatives/Personal Proxy from Affiliated Clubs - 9 Chairman's Proxy from Affiliated Clubs - 40

Nominee Member/Representatives/Personal Proxy from Affiliated Counties - 0 (Female); 7 (Male): Total 7

Chairman's Proxy from Affiliated Counties - 6 (Female); 8 (Male): Total 14

Quorum required (15% of 260 Clubs and 54 Counties) – 48; Quorum achieved - 70 See Appendix 1 for full details

Board of Directors/Chief Executive/Officers/Staff)

Top Table – Josh Pounds (Chairman of Board); Peter Thompson (Chief Executive); Roger Fuller (President)

Other Directors: Patrick Canavan, Mark Cohen, Stephen Hill, Mike Lambert and John Stewart.

Other Officers: Carol Eichen (Senior Vice-President) and Steven Boughton (Junior Vice-President).

Staff - Stephen Rodwell (Development Manager/Company Secretary), Joanne Shore (International & Communications Administrator) and Susan Bakewell (Finance Administrator)

1. Notice of Meeting

The Chief Executive read the Notice convening the meeting:

"In accordance with Article 9.1 of the Articles of Association for the English Indoor Bowling Association Ltd, notice that the Annual General Meeting will be held on Saturday 14th May 2022 at the Melton Mowbray Baptist Church was despatched on 13th January 2022 to:

- . 265 Clubs
- 31 Male County Associations
- 23 Female County Associations"

2. Apologies:

Apologies for absence were received from the following:

Directors **David Cable**

Affiliated Clubs Rugby Thornfield Thanet

Affiliated Counties Gloucestershire CIBA Norfolk CIBA

Life Members Margaret Allen Claire Beahan Peter Brimble **Roger Carter** Geoff Day Maurice Mayes Jenny McConnell David Murlev Edna Orchard Sheila Storey Lindsay Warner Alison Welsted Gillian Wonnacott Individuals Ken Brenchley (Devon CIBA) Paul Costin (Essex CIBA) Tony Ellis (Essex CIBA) Alex Fleming (Oxfordshire CIBA) David Kilner (Hartlepool) Mike Jackman (Whiteknights)

3. Opening Remarks from Chairman of the Board

Josh Pounds welcomed everybody to the Annual General meeting. The Chairman addressed the meeting commenting as follows:

"Good afternoon Ladies and Gentlemen and welcome to the 2022 Annual General Meeting of the English Indoor Bowling Association.

Firstly, I would like to ask for all those that are able to do so to please stand as we observe a minute's silence for all the members of our bowling community that we have sadly lost in the last 12 months.

I would like to start, as my predecessors have, by passing on my personal thanks to all the staff at the EIBA, who have worked tirelessly over the last 12 months to successfully navigate us out of the pandemic and into a near-normal way of life, thank you Steve, Joanne & Sue – Indoor Bowls is indeed back and I for one am so pleased that this is the case. I would like to give particular thanks to our Chief Executive Peter Thompson, who's hard work, dedication and leadership have been exemplary during this very difficult time. I would also like to take this opportunity to welcome Sophie De Ronde and Carl Higgins to the staff team at the EIBA who have both joined us in the past few months. Their work is already making a huge difference and we are very happy to have them both on board.

The Board of Directors have, once again, steered us through yet another tough year. Having to make decisions and constantly review, amend and revise these decisions based on up-to-date information from the government. I for one am grateful for their continued hard work, dedication and support and would like to thank them for their endless time. Mark Cohen has taken the decision to step back from the Board of Directors following this AGM and I would like to, on behalf of Board, HQ staff and the membership, say thank you to Mark for all his years of service as a director of the association. You will be missed!

I truly believe that we are at such a pivotal moment for the sport of bowls, not just indoors but across the many various codes of our great game. People that know me, members of my club, Swale, and my fellow members of the Board of Directors will have heard me say and somewhat 'bang on about' the fact that we do not 'own' bowls, it is not 'our sport' we are just the current custodians of bowls – a sport that dates back as far as the 13th Century in England. And it is our responsibility to make sure that is around for the future generations and the centuries to come.

This is by no means an easy task, but one that I am confident we can achieve. However, we must work together to achieve this goal – only then can we truly make a difference. I hear all the time comments like 'the EIBA aren't doing this' or 'my club won't do that', but it is only in tandem and with support of bowlers themselves, that these moves will be effective. We have, without a doubt, been through an extremely turbulent time over the last couple of years and it is how we rebound and bounce back from this now that really matters. Membership numbers are down, participation numbers are down, National Competition entries are down, all of which tell us one thing – our sport is in decline. Now I am not sure this is breaking news to a lot of us as it's something we have been aware of for a while, but it is something that we need to act upon now.

My fellow director, Mike Lambert, our Director of Development, is just coming to the end of a three-year tour of the country delivering his seminar which has the mantra 'RECRUIT TO SURVIVE'. Little did we know when he embarked on this tour, quite how much we would need to heed his advice. I am pleased to share that a series of follow-up sessions with Mike are being arranged to afford clubs the opportunity to share good practice with each other and look at next steps in the recruitment process. These will be held virtually and please watch this space for more information in the coming weeks. We are also in the

> Page 6 English Indoor Bowling Association Limited Registered in England and Wales No. 06714071 Registered Office: David Cornwell House. Bowling Green, Melton Mowbray, Leicestershire LE13 0FA

process of producing an on-line condensed version of Mikes seminar which will be available to download from our website.

Bowls really is a unique sport – it is fun, challenging, social, competitive, friendly, accessible, somewhat physical and addictive. I am sure you can all remember the first time you picked up a bowl and caught the 'bowls bug'. I was only 10 and now, nearly 20 years later I am standing here as Chairman of the English Indoor Bowling Association, something that I am immensely proud of.

But I don't stand here for me. Truthfully, I am not sure I stand here for you either. I stand here and I do what I do for bowls, and for all the people who have yet to discover our wonderful sport. I have had 20 years of fun, enjoyment and success out of the sport and some of you will have had many more than that.

But we have had our enjoyment, fun and success and I hope you all continue to do so for many years to come, but now we need to turn our focus to the next generation of bowlers, the next custodians of bowls, the new group of club members, the next set of club, county and national champions and the next group of club, county and national administrators and officers.

We must ensure that bowls not only survives the next 5, 10, 20, 50 years but, that it thrives! And that is on all of us, collectively to ensure that it does, and to ensure that bowls remains an easily-accessible sport for the future."

4. Minutes of the Annual General Meeting of EIBA Ltd held on 18th September 2021

The Chairman advised that the Minutes of the last AGM had been circulated to all Members. He then sought a Proposer and Seconder to formally approve the Minutes.

The adoption of the minutes of the Annual General Meeting held on 18th September 2021, were then proposed by Alan Ratcliffe (Kempston Park IBC), seconded by Patrick Canavan (Bournemouth IBC) and then duly approved by the meeting. The minutes were then signed by the Chairman as a true record of the proceedings.

5. Directors Report including Business Review and Financial Report with Accounts

The Chairman referred to the Directors Report, Business Review and Financial Report (with Accounts), which had been circulated.

The Chairman asked Stephen Hill (Director - Finance):

"Good afternoon ladies and gentlemen

As the designated Director for financial matters and despite have been elected to the board just two months from the year end, I am pleased to be here reporting to you today.

You do not need me to tell you how difficult a period it has been, or for the consequences to membership of our clubs. This has had and will have a continuing influence on the finances of the association.

On **page 6** along with the broad categories of income and expenditure you can see that there was a deficit for the year. With no major grants available in the year to last November, there was a deficit, just short of 24 thousand. With this lower activity came drop in administrative expenses, but not sufficient to cover the reduction in income.

Let us look at the detail on page 19

All clubs took a large cut in membership resulting in the halving of income to £149k.

Sponsorship was flat but well down of that achieved before COVID; £33k in 2019 and £40k in 2018.

Fewer Competitions meant lower income, but likewise expenses.

On the expenses side it was not possible to reduce administrative costs to the same extent as we still had to manage information to the clubs on covid etc. The breakdown of these expenses shows that the majority of items fell except the expenditure on the new website / competition / database portal, which is a fix cost item, spread over three years.

The current year remains difficult, as only one club did not take up the offer of the cheap rate for membership. As a consequence, Income is likely to be flat whilst cost pressure will reduce the ability to return to surplus. Membership has improved on the low level, it is currently 64,000 and affiliation income at £217k up £42k on last year's very low figure, but well down on 2020 figure of £334.5k. The proposed fee of £4.25 based on current numbers, plus club and county levies will bring in around £302k, however this is still below the 2020 level.

With fees from the new TV service, JoyMo, and on-going discussions with potential new partners, we are hopeful that sponsorship income will get back close to pre COVID levels. Circa £35k.

The EIBA continually looks to reduce its core head office / events expenditure wherever possible but like all clubs we are facing the higher costs of living. Inflation is putting upward pressure on all expenditure. We have in the recent past renegotiated both telephone and gas rates, the latter being fixed until March 2025. The increasing rate of inflation and the recent increase in the minimum wage will put indirect pressure on our wages bill. We will continue to monitor costs and increase the use of technology such Zoom meetings where possible."

With there being no questions from the floor of the meeting, the Chairman then sought acceptance of the Directors Report, Business Review and Financial Report (with Accounts) - proposed by Arthur Broadberry (Leicestershire CIBA) and seconded by Trevor Prentice (Camberley & District IBC). The meeting accepted the Reports.

6. Formal Ordinary Resolutions from the Board

The Chairman outlined the Procedures that would be undertaken to make a decision in respect of each of the Special and Ordinary Resolutions:

- a) Steven Boughton would act as Scrutineer, with Joanne Shore and Susan Bakewell counting the Voting Cards when they are exhibited by the Club and County Nominee Member/Representatives - meeting agreed.
- b) The order for showing Voting cards would be:

CLUB - FOUR VOTES	F (Blue), followed by A (Orange), followed by abstentions (Blue or Orange).
CLUB - TWO VOTES	F (<i>Light Green</i>), followed by A (<i>Red</i>), followed by abstentions (<i>Light Green/Red</i>).
COUNTY - ONE VOTE	F (Yellow), followed by A (Pink), followed by abstentions (Yellow/Pink)

- c) In accordance with the Articles of Association:
 - i. a **Ordinary Resolution** will be carried if 51% or more of the Total Eligible Votes for those Members in Attendance or by Proxy are cast in favour of the Resolution.

The Chairman advised that the total of Eligible Votes had been calculated at 141, with 51% thereby being calculated at 72 Votes.

<u>Annual Levy</u>

6.1 The Board propose that in accordance with Article 5.2, "For the 12 months ending 30th November 2023, the Levy payable by each Club in respect of each of their playing members (who have attained the age of 18 years), as at 1st December 2022, shall be £4.25. This sum to be paid by 31st December 2022.

The Chairman formally proposed the motion on behalf of the Board, duly seconded by Arthur Broadberry (Leicestershire CIBA).

The Chairman announced that as Chairman he was carrying the following Proxy Votes – 75 (Favour); 31 (Against) and 4 (Abstentions).

The Chairman then asked the Club and County Representatives/Nominee members to vote by using their coloured Voting Cards.

The Resolution was CARRIED – 102 (Favour), 34 (Against) and 4 (Abstentions).

Annual Subscription for Clubs

6.2 The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2023, the Annual Subscription for Clubs shall be £110. This sum to be paid by 31st December 2022."

The Chairman formally proposed the motion on behalf of the Board, duly seconded by Trevor Prentice (Surrey CIBA).

The Chairman announced that as Chairman he was carrying the following Proxy Votes – 96 (Favour); 8 (Against) and 6 (Abstentions).

The Chairman then asked the Club and County Representatives/Nominee members to vote by using their coloured Voting Cards.

The Resolution was CARRIED - 120 (Favour), 11 (Against) and 6 (Abstentions).

Annual Subscription for County Associations

6.3 The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2023, the Annual Subscription for County Associations shall be £35. This sum to be paid by 31st December 2022."

The Chairman formally proposed the motion on behalf of the Board, duly seconded by Alan Ratcliffe (Kempston Park IBC).

The Chairman announced that as Chairman he was carrying the following Proxy Votes – 87 (Favour); 9 (Against) and 14 (Abstentions).

The Chairman then asked the Club and County Representatives/Nominee members to vote by using their coloured Voting Cards.

The Resolution was CARRIED – 115 (Favour), 12 (Against) and 14 (Abstentions).

7. Board

7.1 Election of Board Members

In accordance with Articles 45 and 47-49, nominations were sought from Members for the position of THREE Elected Directors.

With only TWO nominations being received by the deadline of 14th March 2022, in accordance with Article 48.1 the following persons were duly elected for a period of three years.

- Trevor Robin Prentice proposed by Camberley & District BC and seconded by Donyngs IBC.
- John Graham Stewart proposed by Essex County BC and seconded by Falcon Bowling and Social Club

The Chairman advised the meeting that the One vacant Directors position will be discussed at the next Directors Board meeting.

8. Installation/Election of Presidents

8.1 <u>Presidential Address</u>

Roger Fuller as Retiring President addressed the meeting:

Roger thanked the meeting for allowing him the honour of being the Associations President.

8.2 Installation of President

The Chairman announced that in accordance with Article 38.3.2, **Carol Eichen from Chawton Park IBC** would be President for the next 12 months.

Roger Fuller presented Carol with her Chain of Office, Presidential Medallion and Plaque.

Carol thanked the meeting for conferring upon her the honour of being the Associations President.

Carol thanked Roger for undertaking his duties in difficult circumstances, and Peter, Carl Higgins and Arthur Broadberry for their guidance.

Carol commented that she was looking forward to her Presidential year, travelling the Country to promote our wonderful Sport of Indoor Bowls

Finally, Carol thanked her husband ken for his support and "Chauffeur Service".

8.3 Installation of Senior Vice-President

The Chairman announced that in accordance with Article 38.3.2, **Steve Boughton from Malvern Hills IBC** would be Senior Vice-President for the next 12 months.

Carol Eichen presented Steve with his Senior Vice-President's Medallion and Blazer Badge.

Steve thanked the meeting for conferring upon him the honour of being the Associations Senior Vice-President.

8.4 Election of Junior Vice-President

The Chairman announced that with only one nomination having been received by the deadline of 14th March 2022, in accordance with Articles 38.3, 38.3.5 and 41.1, **Pauline Adams from Falcon BC** would be Junior Vice-President for the next 12 months.

Carol Eichen presented Pauline with her Junior Vice-President's Medallion and Blazer Badge.

Pauline thanked the meeting for conferring upon her the honour of being the Associations Junior Vice-President.

9. Installation of Life Member

9.1 Life Member

The Chairman announced the Installation of the following Life Member:

<u>Roger Fuller – Mote Park IBC</u>

The Chairman presented Roger with his Life Members Badge and Certificate.

Roger thanked the meeting for conferring upon him the honour of being a Life Member of the Association.

10. Election of Auditors

The meeting agreed to the appointment of "Thomas Westcott" on the recommendation of the Chairman of the Board – proposed by Mark Cohen (Southend-on-Sea BC) and seconded by Patrick Canavan (Bournemouth IBC).

CLOSE OF BUSINESS

The Chairman thanked everybody for attending and formally closed the meeting.

Open Forum

The Chairman invited Members to table any Questions or comments from the floor for discussion and consideration at future meetings of the Company.

Eddie Long (Kent CIBA) commented that:

- Kent County Competition entries had increased
- He sought clarification over guidance that is provided centrally by the EIBA on Safeguarding matters.

Peter Thompson agreed to speak with Eddie after the meeting.

Dave Pawson (Stamford & District IBC):

Sought clarification over the EIBA's Twitter and Facebook Social Media feeds, as he was experiencing difficulties in making any comments regarding recent posts.

The Chairman agreed to speak with Dave after the meeting.

The Chairman closed the Open Forum, thanking everybody for their attendance.

The meeting closed at 2.52 pm

Appendix 1 – Clubs and Counties Present with details of Proxy Votes

2022 AGM's - Attendence

		-	TOTAL
Duba	M-Courty	P- Clarity	OUDRUM (attend/chairmaw p)
9	7	a	Repsiliens
40	.8	8	Chairman Proxy
45	15	8	Supervision and a supervision

TOTAL CUCRUM (attend/chairman.p)		Grand total of Votes (Attend/Proxy)	541
		For Propositions - \$1% of those in alteridance/proxy	
RapsNorts	16	For Propositions - 75% of those in attendance/proxy	101
Chairman Proxy	58	S - 33 - 2 - 2 - 2 - 2 - 2 - 2 - 2 - 2 -	201
Contraction (1992)	79		
Required	48	10% of these entitled to vote in person(prosy	

A - Altended; AP - Proxy to person in attendance; CP = Proxy to Chairman

A	AP	CP	MEN County Name
1		17.5	BEDFORDSHIRE CIBA
_		3.	CAMBRIDGESHIPE CIBA
_	1		DEVON CIBA
1	1	- 12	DORSET CIBA
		1	DURHAN CBA
		- 1	ESSEX CIBA
	1	1	GLOUCESTERSHIRE CIEA
1			KENT CIBA
ŧ.			LEICESTERSHIRE CIBA
		1	LINCOUNSHIRE CIBA
	- C	1	NORFOLK CIBA
1.			NORTHAMPTONSHIRE CIBA
t			SURREY CEA
		1.	WILTSHIRE CIEA
		1	WORCESTERSHIRE CBA
8	- 8 - C	1	
11.77	21.18	1994	7.5
A	APTO	CP	CLUB
		1	ACLE
-		1	ALFRETON
-		1	BANISTER PARK
1		_	BOURNEMOUTH
1		_	CAMBERLEY & DISTRICT
-		1	CHAWTON PARK
-			CHIPPING NORTON
-+	- 1		CLEVEDON
-+		1	DAWLISH & DISTRICT
-	-	1	EAST DORSET
-		_	
-	-	-	EDEN
. 1		1	EGERTON PARK
1	-	122	EGHAM
-+		1	PAIRFORD
-		1	PERMIT
-	-	1	GALLOW
-		1	GATESHEAD
\rightarrow		1	HARROGATE
-		11	HARTLEPOOL
_		1	HOUGHTON ISC
		1	ISLE OF WEDWORE
_		1	JACKS CENTRE
1	5.		KEMPSTON PARK
1			KETTERING LODGE
		11	KINGSTHORPE
		1	LANGNEY
		1	LINCOLN & DISTRICT
		1	MADEIRA
		1	MARCH
		1	NEWARK
		1	NORTHAMPTON & DISTRICT
		1	OLD COULSDON
		1	PRINCE ARTHUR
-		1	PURITON
-		1	RAYLEIGH LEISURE
-		1	REDCAR BOROUGH PARK
t I			ROYAL TUNBRIDGE WELLS
-		11	RUGBY THORNFELD
-		1.61	- Contraction of the second second
1		_	SOUTHEND-ON-SEA
1		-	STAMFORD AND DISTRICT
-		1	SWINDON MANOR
\rightarrow		.1	THANET
\rightarrow		1	TILBURY COMMUNITY
		1	TORBAY
1			TURPINS
-	-	1	WELFORD-ON-AVON
		1	WEST MERSEA
_			
		1	WHITE OAK WHITEKNIGHTS

AP	CP	LACKED County Name	
	1	DURHAM CWIBA	1
	- Et:	HAMPSHIRE CWIBA	
	1	LEICESTERSHIPE LOBA	
	1	NORFOLK OWIBA	3
	1	SUSSEX CWBA	
	1.1	YORKSHIRE LIBA	
0		3	0
	AP 0	AP CP 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 DURHAM CWIBA 1 HAMPSHIRE CWIBA 1 LEICESTERSHIRE LCIBA 1 NORFOLK CWIBA 1 SUSSEX CWIBA

2022 Minutes and Appendix downloadable at <u>www.eiba.co.uk/about/agm.php</u>

DIRECTORS REPORT – ACCOUNTS SEE SEPARATE BOOKLET

DIRECTORS' REPORT - For the period ended 30 November 2022

As the new financial year commenced the threat of COVID-19 remained, but no restrictions were implied to affect the playing of the sport. As a result, membership levels across the country increased but were still 22% down, 64,959, on levels in 2020.

With its member clubs still facing challenges and to reflect support received by a number of clubs paying full affiliation and levies in 2020-2021, the Company agreed to refund 50% of the levy payments to these clubs to ensure parity across all the membership.

This refund back into the running of the sport, totalling £71,623 is reflected in the end of year accounts and a major factor in the operating deficit of £95,506 before depreciation. Another factor in expenditure came towards the end of the year, with the cost of living crisis seeing higher than expected accommodation and travel costs associated with sending International teams to events in October.

As the sport returned for normal activities the Head Office staff levels were increased from 4 to 6, the same level since the Company's formation in 2009.

As mentioned above, the International calendar from the postponed 2020-2021 season was finally able to be staged in October 2022. It was a record breaking year for the Men's side as they secured their seventh consecutive British Isles Series, in Belfast. We also saw success with the U25 Women winning their series, which was held at West Denton IBC.

A full programme of National Winter Competitions were able to take place and the Company wish to thank Nottingham, Dolphin, Spalding and St Neots Indoor Bowls Clubs for hosting the finals so well for us.

With Neil Smith and his family stepping away from the administration of the popular Open Singles Circuit, the Company took on the full administration of the schedule to ensure clubs and players could still take part in the 20 plus events across the country.

Mike Lambert, our Development Director's own personal drive has been to deliver Seminars to every club in the country on how to halt the nationwide decline in our sport by means of dedicated annual or constant-effort recruitment.

He had anticipated that it would take him 3 years to tour the country to talk to every club that would attend my talks, and nearly 80% of clubs did, but eventually it took over four years due to the Covid pandemic. A few clubs subsequently did well of course, but they are a minority, and our sport is still contracting.

Rather than tour England again, Mike took time to summarise his presentations into a document which can be found on the EIBA's Home website page, titled "Recruitment Campaign". This outlines 3 preparatory stages to a Recruitment Event, and if followed to the letter *will* aid you to recruit in significant numbers, 40-80 new members is perfectly usual.

The Company continued to use its portfolio of social media platforms (Facebook, Twitter and Instagram). These are proving to be successful in getting information on all areas of the sport both nationally and locally out to wider audiences.

The Year Ahead – As of April 2023

As per all indoor sport and leisure activities Indoor Bowls is operating under the constraints of the cost of living and rising utility bills and inflationary increases in other running costs.

The Company will be proactively, in partnership with many other NGBs / Leisure operators, lobbying the Government for more assistance to help lessen the impact of the rising costs. It is very much an on-going process.

The Company will be publishing its 2023 – 2027 Vision, which some of the membership will see at a seminar held before the AGM, which will be the focus of activities to see Indoor Bowls return to growth and ensure that the governance at National and local level is fit for the future.

A new on-line Competition portal will be fully launched, (it has been partially used for the OSC), to allow entries into and administer National Summer and Winter Competitions.

Income & Expenditure Budget

December 2022 - November 2023

INCOME	£	£
Affiliation fees	300,221	
Commercial (sponsorship, yearbook, merchandise)	53,000	
Competitions	130,715	
Other / Grants	3,200	
		487,136
EXPENDITURE		
Headquarters / Governance	299,945	
Competitions	81,500	
Development	28,000	
International	56,300	
Commercial	15,000	
Presidential, Committees	3,500	404.045
		484,245
Budgeted surplus		2,891

6. FORMAL SPECIAL RESOLUTION FROM THE BOARD

MEMBERSHIP

Article 5.1 shall be amended to read as follows:

5.1.

- 5.1.1 Each Member shall pay such annual subscription as may be determined by an ordinary resolution of the Members at the Annual General Meeting.
- 5.1.2 In the event that the ordinary resolution is not approved at the annual general meeting, the annual subscription as last approved at an annual general meeting shall be payable.

Recommendation from the Board FOR

To ensure appropriate business continuity the EIBA recommends that an Annual Subscription is secured at the Annual General Meeting in May each year. The addition of a clause to allow for the last Subscription agreed by the Membership, if any new proposals are not approved, will provide this.

7. FORMAL ORDINARY RESOLUTIONS FROM THE BOARD

<u>Annual Levy</u>

7.1 "The Board propose that in accordance with Article 5.2, "For the 12 months ending 30th November 2024, the Levy payable by each Club in respect of each of their playing members (who have attained the age of 18 years), as at 1st December 2023, shall be £5.00. This sum to be paid by 31st December 2023."

Recommendation from the Board FOR

The EIBA commit that there would be no further increase to the individual levy fee until 2026 at the earliest.

In the event of Resolution 7.1 not being approved based on the votes received via proxy and attendees at the AGM, your votes on the following Resolution are requested:

7.2 The Board proposes that in accordance with Article 5.2, "For the 12 months ending 30th November 2024, the Levy payable by each Club in respect of each of their playing members (who have attained the age of 18 years), as at 1st December 2023, shall be £4.75. This sum to be paid by 31st December 2023."

Recommendation from the Board, if required FOR

The Board have continued to receive independent comment and recommendation that it should be charging a higher and more realistic levy fee and not be reliant on generating commercial income, which is not guaranteed, to allow the current governance for the sport of Flat Green Indoor Bowls in England.

After a number of years of small increments the Board accepts that without following this advice it will no longer be able to deliver special initiatives to promote the sport to the wider public and corporate businesses and sustain current levels of Governance.

Additionally the commercial market, which would be expected to assist, is currently an extremely difficult and competitive one.

By proposing the increases for 2023-2024 (based on 60,000 individuals) the fee of \pounds 5.00 provides an additional \pounds 30,000 which would be used for: -

- Core existing services to be safeguarded and expanded in line with the EIBA Vision 2023-2027.
- Allow Clubs to receive development support at regional and local level plus the introduction of national recruitment and retention schemes.
- Production and provision of a range of marketing / promotional materials to support club's own recruitment and advertising campaigns.
- Club support for on-line and social media development to attract new audiences.
- Further development of EIBA TV to ensure that Indoor Bowls events can be regularly and professionally streamed, in order to widen the sport's exposure and enhance commercial opportunities.

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- The introduction / development of collaborative club shared practice scheme to help with all levels of club governance and operational activities.
- To lead and enhance on all areas of sport governance to ensure the required standards are continually met and the sport of indoor bowls is fit for the future.

The alternative of £4.75 provides an additional £15,000 which would be used for: -

- Core existing services to be safeguarded.
- Allow Clubs to receive development support at regional and local level.

Annual Subscription for Clubs

7.3 The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2024, the Annual Subscription for Clubs shall be £125. This sum to be paid by 31st December 2023."

Recommendation from the Board FOR

After not increasing the annual subscription for Clubs for the last 6 years the Board needed to increase the fee to aide its on-going governance of the sport.

Annual Subscription for County Associations

7.4 The Board propose that in accordance with Article 5.1, "For the 12 months ending 30th November 2024 the Annual Subscription for County Associations shall be £60. This sum to be paid by 31st December 2023. For all County Associations who are responsible for just Men or

Recommendation from the Board FOR

With the increasing number of Men's and Women's County Associations Amalgamating the Board deem it appropriate to set the Annual Subscription based on a unified County Association but to then recognised the Associations which are only responsible for Men or Women.

8. BOARD

8.1 Election of Board members – Report on Votes cast by Clubs.

9. INSTALLATION/ELECTION OF PRESIDENTS

- 9.1 Presidential Address
- 9.2 Installation of President
- 9.3 Installation of Senior Vice-President
- 9.4 Election of Junior Vice President no election required. Confirmation of Junior Vice-President.

10. INSTALLATION of LIFE MEMBER

10.1 Life Member - Carol Eichen, Chawton Park IBC.

11. ELECTION OF AUDITORS

Recommendation from the Board – "Westcotts", Chartered Accountants and Business Advisers, Weston-super-Mare.

Name Daniel Bonner

Club: West Mersea Bowls Club

- Proposed by: Barrie Clement, President of West Mersea Bowls Club
- Seconded by: Anthony James Ellis, Director of Falcon IBC

Candidates' election statement outlining details of their personal background including experience/ qualities which will be of benefit to the Association

EXPERIENCE AND SKILLS RELEVANT TO THE POSITION

- 2016 President of Colchester Borough Bowling Association. I implemented changes that changed the course of our nine club association
- 2020 Chairman of West Mersea Bowls Club. We have attracted 60 new members in the last two years due to a strong leadership. We have invested heavily to allow our members to bowl safely.

1994-2020 I ran my own business

1971-1994 Armed services for 22 years and had made senior rank by the age of 22

My service with the armed services and running my business has given me a solid grounding enabling me to fulfil the role of Chairman of West Mersea Bowls Club and President of Colchester Borough Bowling Association.

OTHER RELEVANT INFORMATION e.g. qualifications, experience / qualities which would be of benefit to the Association

Qualifications:

- First Aid Trainer
- Health & Safety Training
- Military Youth Training
- Coaching Courses at Club Level
- Man Management
- Team Leadership

Name David Ian Cable

Club: Ipswich & District IBC

- Proposed by: Stella Ann Utteridge, Chairman of Ipswich & District IBC
- Seconded by: Anthony James Ellis, Director Falcon IBC

Candidates' election statement outlining details of their personal background including experience/ qualities which will be of benefit to the Association

EXPERIENCE AND SKILLS RELEVANT TO THE POSITION

Bowls NGB Background

2013-Present – Area 17 Mens Competition Secretary/Area 9 Competition Co-ordinator 2020-Present – EIBA Director Experience and Skills Relevant to the Position

1990 to 2016 Ipswich & District IBC:

- 27 years Member of Management Committee
- 25 years Member of Game Committee;
- 23 years Selector & Match Organiser
- 9 years Secretary Games Committee
- 8 years- Chairman; 8 years Club Vice-Captain and Captain; 7 years Secretary
- Club Roles including arranging Fixtures Local/National.
- Interviewing and Selection panel for Club Staff Arranging Staffs pension plans.
- In 2014 became a Life Member.

Suffolk County IBA

- 1997-2016: Club Delegate on County Executive
- 1985- Present: SCBA (EBF held various roles including Vice Chairman, delegate on County Executive, President, Match Secretary and Selector.
- 1992-2007: *HMP/YOI Hollesley Bay Colony (OSG) Works Dept Admin* Works department budget control, identifying separate Heads of being able to produce report for Head of Management Services and the Governor as and when required.
- 1989/1992: Mathew Hall (Electrical Contractors) Commercial Assistant Responsible for invoicing Clients, paying Sub-contractors, developing computer controls for major contract works including £8 million electrical expansion contract at Stansted Airport.

OTHER RELEVANT INFORMATION e.g. qualifications, experience / qualities which would be of

benefit to the Association

Bowls qualifications

- 1982 Instructor
- 1982 EBF Umpire
- 1983 EBA/EIBA National Umpire
- 1992 EBF Marker

Other qualifications

- 1974-1989 Distribution Officer/Health & Safety Officer/Store Controller East (8 years).
- Senior Wages Clerk (3 years)
- Accounts Clerk/Materials Control Clerk (4 years)
- Works Convener for ASTMS (Negotiating Closing Factory Redundancy) (2 years)
- Management Techniques Course (NHFL)
- Interviewing Techniques Course (NHFL)
- Supervisors Course (Civic College)
- Shop Stewards Course (Civic College)

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Name Josh Martin Pounds

Club: Swale IBC

Proposed by: Lewis King, Committee Member of Swale IBC

Seconded by: John Graham Stewart, Chairman of Essex County IBC

Candidates' election statement outlining details of their personal background including experience/ qualities which will be of benefit to the Association

EXPERIENCE AND SKILLS RELEVANT TO THE POSITION

In my current job as Corporate Services Manager for an educational trust in Kent, I oversee marketing strategies, communication plans and large-scale events for a number of schools in the local area.

I have been a director of the EIBA since 2018 and during this time I have held the positions of Director of Communications and, since 2022, Chairman of the Board. In my capacity as Director of Communications I have introduced social media to the EIBA, worked with various parties on a new website (due to be launched in Summer 2023) and worked to boost, grow and promote the sport of indoor bowls and grow participation numbers by advertising bowls to a new (online) audience. At present we currently have a social media post reach of around 380,000 (in March 2023), which is great.

I also have experience working in the bowls community having previously worked with Aero Bowls on various marketing and promotional campaigns, demonstration days, corporate bowling events in London and at Bowls England's National Finals at Learnington in the trade tents. I also worked alongside Ellen Falkner MBE on the popular Women Can campaign in partnership with the BDA.

Before my current job, I was self-employed and ran my own media and AV production company. Offering a range of services, from Media and AV equipment hire and set up, promotion videos and marketing campaigns, website and social media design and management, digital and print design work and branding. This has given me invaluable experience in a range of areas that I have called upon in my current job and during my time with the EIBA.

OTHER RELEVANT INFORMATION e.g. qualifications, experience / qualities which would be of benefit to the Association

I am a keen and some-what successful bowler myself and with my experience on the EIBA board, I have a good understanding of where our game currently sits and what needs to be done to ensure we move forward and make indoor bowls a sport for the future.

I am also a director at my own club, Swale.



Name John Rednall

Club: Diss and District Bowls Club

- Proposed by: Kevin Baker , Secretary of Diss and District Bowls Club Ltd
- Seconded by: Pauline Wright, Ladies Captain of Lakenheath IBC

Candidates' election statement outlining details of their personal background including experience/ qualities which will be of benefit to the Association

EXPERIENCE AND SKILLS RELEVANT TO THE POSITION

Coach Bowls Level 2 Qualified – Member of the Level 3 working party that wrote the syllabus.

Specialist Junior Bowls Coach, having taught hundreds of children to play, including links with primary and secondary schools.

Helped to coordinate EBYDS events

Ran the Ipswich & District IBC junior section for 15 years

EBCS Advanced Coach

Coached England Commonwealth Games Squad last year

OTHER RELEVANT INFORMATION e.g. qualifications, experience / qualities which would be of benefit to the Association

Former school teacher

EIBA National Singles Champion 2004

EIBA England International player (14 seasons)

Played in televised events (UK Singles and World Singles in England) and represented England in the indoor Tri-Nations event at Tweed Heads, Australia, becoming champion

Commentated for EIBA live streaming last season

Current Bowls journalist for Bowls International magazine (mainly coaching and tips)

Current player manager of Suffolk Middleton team

World Outdoor Championships bronze medal in Fours 2004

Commonwealth Games Fours participant 1996 in Canada

EBA National Pairs Champion 2003, British Isles Pairs Champions 2004

EBA Under-25 Singles winner 1987 and British Junior Champion 1988

BE Champions of Champions winner

Longest serving, most-capped outdoor England male player with 31 years in the team and 101 caps.

Have served on indoor and outdoor club committees

Recipient of Suffolk Sports Lifetime Achievement Award and Honorary Life Member (Suffolk BE)

Life member of Ipswich & District IBC and Felixstowe & Suffolk BC

Taught and coached my daughter, Katherine Rednall

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JUNIOR VICE PRESIDENT STATEMENT

Name Jeremy Baker-Deam

Club: Isle of Wight IBC

Proposed by: Mark Morris, Chairman of Isle of Wight IBC

Seconded by: Stephen Morris, Chairman of Isle of Wight Community Club

Candidates' election statement outlining details of their personal background including experience/ qualities which will be of benefit to the Association

BOWLS NGB BACKGROUND

Represented Isle of Wight IBC and the Community Club in their applications for Presidential Matches, attended EIBA meetings

Hospitality Director of The Isle of Wight Indoor Bowls Club Limited

BOWLS/SPORTS BACKGROUND

Involved with Lawn Bowls in 1980's, Managing a Team of Players with Learning Difficulties

Played number of Sports, took up Bowls in the early 2000's. Since that time, I have been able to play at many levels.

Umpire

Bowls IOW County President 2017

CAREER/PROFESSIONAL BACKGROUND

Worked for 43 years in Health and Social Care, with Children and Adults.

BA (Hons) Health and Social Care; BA (Hons) in Disability Studies and a DMS Management

OTHER RELEVANT INFORMATION e.g. qualifications, experience / qualities which would be of benefit to the Association

I'm a very keen Advocate and supporter of Indoor Bowls, with a Friendly, Welcoming and Enthusiastic attitude and personality.

